

<b>Organisational conditions for cooperation</b>	
Project Management	Responsible persons on behalf of the Partner: <u>                    </u>  Responsible persons on behalf of REVO: <u>                    </u>
Number of Partner Stores	
Placement and required condition of the Device	Smartphone or tablet with the Mokka Platform placed in the cash register area, with the battery charged to at least 50%
Installation of the Devices together with the maintenance of a permanent Wi-Fi connection with a minimum speed of 512 kb/s	Partner
Replacement of the Devices in case of failure	REVO
Technical support of the Partner Store	First line – Partner Second line - REVO  This means that the problem will only be redirected to REVO's technical service if the Partner's trained personnel fail to provide adequate assistance
Design of promotional materials	Partner / REVO
Approval of promotional material	Partner / REVO
Printing and delivery of promotional materials	Partner
<b>Training of the Partner's employees</b>	

Number of persons trained	Min. 2 persons per Partner Store
Training of sales personnel	Upon conclusion of the Agreement, the first training of employees or provision of training materials (at REVO's discretion) shall be conducted by REVO. Trainings shall be of a "cascade" nature (in order: the Partner's management cadre, regional managers, managers of the Partner Stores, employees). Training for new employees or new Partner Stores shall be carried out by the Partner.

Information at the Partner Stores				
	Medium	Description	Exposure period	Visualisation
1	Mokka information material in the Partner Stores	<p>a) Sticker at the entrance - Mokka as an available payment method (1 sticker per Partner Store)</p> <p>b) sticker in the "cash register area"</p> <p>c) information stand A5/A4 with double-sided print</p> <p>d) mirror stickers - min. 3 per the Partner Store</p> <p>e) a price label informing about the monthly financing cost of the purchase</p>	Permanent	

		Advertising materials are produced by REVO based on the designs approved with the Partner. The materials will be delivered by REVO to the place indicated by the Partner.		
2	Mokka audio clip	Audio clip with information about the Mokka service played in Partner Stores	Spot played during opening hours - every 10-minute cycle	N/A
3	Inclusion of the Mokka service as part of the standard sales process in Partner Stores	Personnel of the Partner Stores must be trained in the use of the Mokka service to increase sales results (training materials provided by REVO)	N/A	N/A
<b>Information on the of the Partner's Online Store</b>				
	<b>Medium</b>	<b>Description</b>	<b>Exposure period</b>	<b>Visualisation</b>
1	Dedicated Mokka landing page with the registration form on the Partner Website	The Partner Website with information about the Mokka service on the Partner Website of the Partner together with a description of the service and benefits for the	Permanent	

		<p>Customer. The Partner Website will include a form allowing customers to register and check their available Mokka purchase limit.</p> <p>The design of the Partner Website will be developed by REVO in accordance with guidelines by Mokka</p>		
2	Information under "Available payment methods"	Placing basic information about Mokka service in the "Available payment methods" section	Permanent	N/A
<b>Information on REVO's Partner Website (www.mokka.bg)</b>				
	<b>Medium</b>	<b>Description</b>	<b>Exposure period</b>	<b>Visualisation</b>
1	Dedicated sub-Partner Website of the Partner on mokka.bg	<p>Dedicated Partner Website of the Partner containing basic information about the Partner's business profile, banner and logotype.</p> <p>Any materials used on the Partner Website require approval by the Partner.</p>	Permanent	

2	Placing a banner with the Partner's logo on the mokka.bg homepage	Placing a banner with the Partner's logo on the homepage of the Partner Website at mokka.bg in the relevant business category.  Any materials used on the Partner Website require approval by the Partner.	Permanent	
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### Schedule for the implementation of REVO's service in the Partner Stores

	Implementation stages	Date	Responsible person on behalf of the Partner	Responsible person on behalf of REVO
1	Provision of a list of the Partner Stores and personnel of the Partner Stores			
2	Provision of information for the development of REVO's scoring policy in accordance with Clause 3.1 of the Cooperation Agreement			
3	Setting up of cash registers (rounding, receipt)			
5	Provision of training for the Partner's employees			
6	Printing and placement of information/promotional materials in the Partner Stores			
7	Advertising on the Partner's Partner Website			

